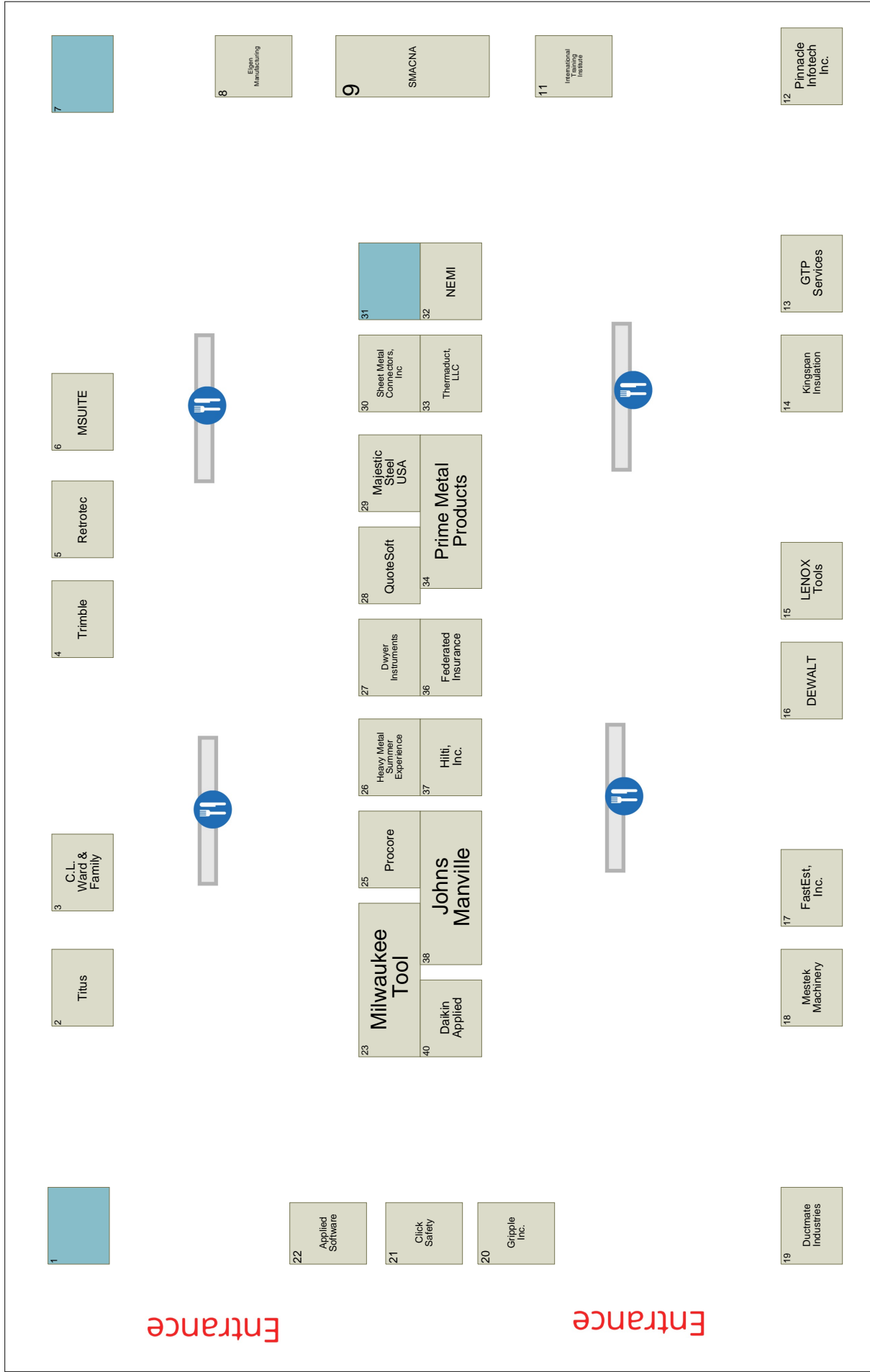




**2021** SMACNA  
**ANNUAL**  
**CONVENTION**  
OCTOBER 24-27, 2021  
MAUI, HAWAII

# Product Show Guide

# Aulani Ballroom



**Applied Software – Booth No. 22**[www.asti.com](http://www.asti.com)

Applied Software is on a mission to transform industries by empowering our clients and championing innovation with real-world expert consultants. Our comprehensive array of solutions has a singular focus of helping you achieve higher performance. With software, training, support, consulting, and custom development, we've got you covered!

**C.L. Ward & Family – Booth No. 3**[www.clward.com](http://www.clward.com)

CL WARD provides a wide array of sheet metal accessory products. We have set the standard for quality products and five-star service in our industry. Having been one of the originators of the four-bolt connector, we have expanded our product line to include access doors, sealants and adhesives, turning vane/rail, hanging systems and more. CL WARD also offers technical support and personal service to ensure you utilize our products to their fullest potential.

**Click Safety – Booth No. 21**[www.clicksafety.com](http://www.clicksafety.com)

Since 1999, ClickSafety has been a leader in online safety and compliance training. As the first to offer the OSHA 10-hour and 30-hour safety courses online, ClickSafety helps customers build a comprehensive safety culture in industries including Construction, Manufacturing, Environmental Health & Safety and many more. Your safety is our mission.

**DADO, Inc. – Booth No. 31**[www.projectdado.com](http://www.projectdado.com)

DADO gives every construction professional an easy way to instantly search the latest specifications, submittals, drawings, building codes and more by speaking or typing into an iOS device. DADO's construction-intelligent search engine leverages next-generation search algorithms that understand the relationships between all your Construction Project Documents. With DADO you can say it, find it, and build it.

**Daikin Applied – Booth No. 40**[www.daikinapplied.com](http://www.daikinapplied.com)

As the world's leading innovator in HVAC, Daikin aims to create better outcomes for our customers. Daikin Applied, a member of Daikin Industries, Ltd, designs and manufactures technologically advanced commercial HVAC systems for customers around the world. Daikin branded products, solutions, and services are sold through a global network of dedicated sales, service, and parts.

**DeWALT – Booth No. 16**[www.dewalt.com](http://www.dewalt.com)

DeWalt provides power tools, accessories, hand tools and anchors to be used on jobsites. We have continued our track record of creating award-winning tools, and we always strive to advance the industry with every tool we make. Millions of professionals choose DEWALT for our rich history and proven performance and our focus on innovation and technology.

**Ductmate Industries – Booth No. 19**[www.ductmate.com](http://www.ductmate.com)

Through years of innovation, Ductmate has proven to be the industry's HVAC leader in engineered solutions for duct systems and components. With Manufacturing and distribution facilities around the world, Ductmate has emerged as the largest HVAC system components manufacturer in the world. We believe making the best products is only half the job; supplying our customers with technical support to help with the installation and selection of our products and accessories is the other half.

**Elgen Manufacturing – Booth No. 8**[www.elgenmfg.com](http://www.elgenmfg.com)

Established in 1950, Elgen Manufacturing, Inc., a HVAC and sheet metal manufacturer serving HVAC Contractors, fabricators, and resellers. We provide our customers with superior quality, and an extensive line of cost-effective HVAC hardware, accessories, and sheet metal parts to fabricate ductwork.

**FastEst, Inc. – Booth No. 17**[www.fastest-inc.com](http://www.fastest-inc.com)

FastEST, Inc. is the developer and distributor of FastDUCT & FastPIPE, a cost-estimating software for commercial, mechanical, and HVAC specialty contractors. The system is complete with data, specs, and assemblies for piping rectangular, round, and oval ductwork, accessories, and equipment.

**Federated Insurance – Booth No. 36**[www.federatedinsurance.com/association-groups/smacna](http://www.federatedinsurance.com/association-groups/smacna)

Federated Mutual Insurance Company is proud to partner with SMACNA for the benefit of all members. Since 1904, Federated Mutual Insurance Company has provided insurance that helps protect not only businesses, but business owners' peace of mind. Our programs and risk management resources are tailored to the exposures of your industry. Visit the SMACNA association page for more on the products and services we offer, and to locate your local marketing representative or association account executive.

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**Gripple Inc. – Booth No. 20**

[www.gripple.com/us](http://www.gripple.com/us)

Innovation has been the beating heart of Gripple since its beginnings in 1988. We aim to deliver 25 percent of our turnover every year from products less than four years old. There's a culture engrained in us to constantly search for new ways of doing things, and better ways to serve our customers. The key to our success is undoubtedly the collaborative work we do with our customers; you are at the heart of everything we do, and we love to solve your problems.

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**GTP Services – Booth No. 13**

[www.gogtp.com](http://www.gogtp.com)

GTP Services was founded to facilitate and advance the adoption of technology and software in the MEP construction field. A nimble development company comprised of forward-thinking industry professionals and innovative technology experts, the GTP mission is to enhance communication and partnerships across the MEP industry through software.

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**Hilti, Inc. – Booth No. 37**

[www.hilti.com](http://www.hilti.com)

By creating technologies, software, and services that stand out from the rest, Hilti means quality, innovation, and direct customer relationships. Customers are at the heart of everything Hilti does. From tools, to technologies and software for the construction industry, our products fit seamlessly together so you can use them throughout your design, installation and building management. They're designed for a wide range of applications, from everyday jobs to solutions for the harshest of environments and toughest of jobsites. No matter if you're fastening, cutting, drilling, bolting, or grinding, Hilti's fleet of powerful, agile, and reliable cordless tools can help you drive performance and profitability to new heights.

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**International Training Institute – Booth No. 11**

[www.sheetmetal-iti.org](http://www.sheetmetal-iti.org)

The ITI is jointly sponsored by SMART and SMACNA and is the training branch of the unionized sheet metal industry. Producing standardized sheet metal curriculum for over 10,000 apprentices registered at over 150 training facilities in the US and Canada.

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**Johns Manville – Booth No. 38**

[www.jm.com](http://www.jm.com)

Johns Manville is a leading manufacturer and marketer of premium-quality insulation and commercial roofing, along with glass fibers and nonwovens for commercial, industrial, and residential applications. Our history goes back to 1858, when the H.W. Johns Manufacturing Company began operations out of a tenement building in New York City. Today, our products are used in a wide variety of industries including building products, aerospace, automotive and transportation, filtration, commercial interiors, waterproofing and wind energy. We serve customers in more than 80 countries around the globe.

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**Kingspan Insulation – Booth No. 14**

[www.kingspan.com](http://www.kingspan.com)

Kingspan Insulation LLC is a leading manufacturer in energy efficiency and moisture management products, offering high performance insulation, building wraps and pre-insulated ductwork. The Kingspan KoolDuct System is an advanced and innovative pre-insulated HVAC ductwork system which offers benefits such as reduced installation time, low weight, space savings through flush-to-ceiling installation, increased performance, and energy efficiency. Kingspan KoolDuct is UL 181 listed and can easily attain a SMACNA Class 3 air leakage.

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**LENOX Tools – Booth No. 15**

[www.lenoxtools.com](http://www.lenoxtools.com)

LENOX has developed premium-performance tools for over 100 years. Our unique depth of experience gives us a command of cutting science and cutting performance that's second to none. We develop industrial saw blades, hand tools, and power tool accessories that make your job easier. Our customers experience the results in products that outperform conventional tools and deliver more value.

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**Majestic Steel USA – Booth No. 29**

[www.majesticsteel.com](http://www.majesticsteel.com)

Majestic Steel USA is in a prime position to serve customers nationwide. Through our extensive buying power, unique inventory hold programs, just in time delivery, quality control checkpoints, market analytics and customer service, we treat your steel like the investment you know it is, not just another cost.

**Mestek Machinery – Booth No. 18**

[www.mestekmachinery.com](http://www.mestekmachinery.com)

Mestek Machinery is an industry-leading provider of the most complete, innovative metal forming solutions, specializing in machinery manufacturing for HVAC ductwork. Our family of companies – Engel Industries, Iowa Precision, and Lockformer – have decades of experience addressing every facet of the HVAC industry. The result is a combined knowledge that develops cutting-edge, precision technologies and advanced machining equipment that saves you time, labor, and ensures a finished product that reflects your reputation for quality.

**Milwaukee Tool – Booth No. 23**

[www.milwaukeetool.com](http://www.milwaukeetool.com)

Since the company began in 1924, Milwaukee Tool has led the industry in developing innovative solutions that deliver increased productivity and unmatched durability for professional construction users. Whether it is through our world-leading M12™ and M18™ cordless systems, the ground-breaking performance of our M12 and M18 FUEL™ products, jobsite lighting, time-saving accessories, or innovative hand tool and storage products, we are dedicated to delivering a continuous flow of advanced, trade-specific solutions. Milwaukee Tool is not simply a manufacturer – we are progressive problem solvers.

**MSUITE – Booth No. 6**

[www.msuite.com](http://www.msuite.com)

MSUITE is a cloud-based suite of management software to connect BIM, Fab, and Field Construction Teams. MSUITE helps you track, manage, and share data throughout the entire life cycle of a construction project. MSUITE's products have been a solution to a problem that the construction industry has needed for decades. At MSUITE, innovation of processes, systems, and methods are core to what we design, develop, and produce for our customers.

**NEMI – Booth No. 32**

[www.nemionline.org](http://www.nemionline.org)

NEMIC identifies emerging markets and trends in the building construction industry. NEMIC develops, implements and administers testing for certifications awarded by the International Certification Board (ICB).

**Pinnacle Infotech Inc. – Booth No. 12**

[www.pinnaclecad.com](http://www.pinnaclecad.com)

Pinnacle Infotech offers Building Information Modeling (BIM) solutions to Architecture, Engineering & Construction (AEC) firms worldwide. Clients use BIM services for construction projects to facilitate project coordination, collaboration, asset management, risk mitigation, logistic planning, and cost optimization. We have more than 1251 BIM professionals to collaborate across different time zones.

**Prime Metal Products – Booth No. 34**

[www.primemetalproducts.com](http://www.primemetalproducts.com)

Prime Metal Products fabricates rectangular duct, spiral pipe and curb adaptors. With our location and huge capacity, we can ship anywhere in the country.

**Procore – Booth No. 25**

[www.procore.com/](http://www.procore.com/)

Procore is a leading provider of construction management software. The Procore platform connects every project stakeholder to solutions that have been built specifically for the construction industry, the owner, the general contractor, and the specialty contractor. Procore was built to help you stay connected and moving forward.

**QuoteSoft – Booth No. 28**

[www.quotesoft.com](http://www.quotesoft.com)

QuoteSoft brings simplicity to importing, rotating, and scaling your plans. Our interface allows you to work across multiple plans simultaneously, making even large jobs easy to understand and quick to complete. Our estimating input lets you takeoff directly onto your plan file. Our takeoff is designed to work just as well from PDF's as it does with paper or BIM files.

**Retrotec – Booth No. 5**

[www.retrotec.com](http://www.retrotec.com)

Retrotec is the world's leading manufacturer of duct testers, digital manometers, blower doors, and air leakage testing software. Our equipment is used around the world by demanding professionals to conduct residential energy audits, large building air leakage measurements, duct leakage tests, and clean agent integrity tests.

**Ruskin – Booth 22**

[www.ruskin.com](http://www.ruskin.com)

The world's leading manufacturer of innovative and quality air control products, including manual dampers, fire dampers, smoke dampers, combination fire/smoke dampers, louvers, air measuring stations and sound attenuators.

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**Sheet Metal Connectors, Inc – Booth 30**

[www.smcduct.com](http://www.smcduct.com)

Founded in 1969, Sheet Metal Connectors, Inc. is a fabricator of standard and custom commercial and industrial sheet metal products. Sheet Metal Connectors can supply all your HVAC needs: Rectangular Duct, Spiral Pipe, Custom Welding, Stamped Fittings, Oval, and Duct Accessories. We pride ourselves on quality work, customer service, and competitive pricing.

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**SMACNA – Booth No. 10**

[www.smacna.org](http://www.smacna.org)

Come visit the SMACNA booth to see the brand new pop-up displays, browse copies of the newest SMACNA Technical Standards, get information about upcoming SMACNA events, and enjoy a member lounge area where you can sit down, relax, and network with fellow attendees or speak with SMACNA staff that will be on hand.

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**Thermaduct, LLC – Booth No. 33**

[www.thermaduct.com](http://www.thermaduct.com)

Thermaduct now offers a family of innovative, pre-engineered duct systems that support just about any application. All of our products use the highest quality closed cell phenolic to give customers the best insulation value without taking up valuable interior or exterior space. By ordering a Thermaduct product, you can be confident that you will receive a lightweight, low air leakage and high R-value product that is backed by a 10-year limited warranty.

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**Titus – Booth No. 2**

[www.smacna.org/about/our-partners/premier-partners/titus](http://www.smacna.org/about/our-partners/premier-partners/titus)

Titus makes air management products that deliver the highest degree of comfort, and these products have redefined what it means to be energy efficient. With a collection of smart technology products that optimize the use of natural resources, the Titus name stands for comfort, forward thinking and reliability.

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**Trimble – Booth No. 4**

[www.trimble.com](http://www.trimble.com)

Trimble is transforming the way the world works by delivering products and services that connect the physical and digital worlds. Core technologies in positioning, modeling, connectivity, and data analytics enable customers to improve productivity, quality, safety, and sustainability. From purpose-built products to enterprise lifecycle solutions, Trimble software, hardware and services are transforming industries such as agriculture, construction, geospatial and transportation and logistics.

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SMACNA of Southern Nevada



**SMACNA extends its appreciation to its  
Premier Partners: Daikin Applied, Federated Insurance,  
Johns Manville, Mestek Machinery, Milwaukee Tool,  
Procore, and Titus**





# SMACNA 2021 Associate Members

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